



PACIFIC POINT

PACIFIC POINT REALTY FUND

JULY 2025



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PACIFIC POINT REALTY FUND, LLC (PPRF)

The Pacific Point Realty Fund, LLC seeks to provide consistent monthly income and capital protection for investors. The Fund originates and invests in high yield private money loans secured by residential and commercial real estate primarily made available to experienced borrowers looking for flexible, situational bridge financing for real estate projects within an expedited time frame to fund acquisitions, construction, and other investments. The Fund offers investors a tax advantaged REIT structure. The Fund managers have invested \$4 million and are committed to remain one of the Fund's largest investors to create long-term alignment with investors.

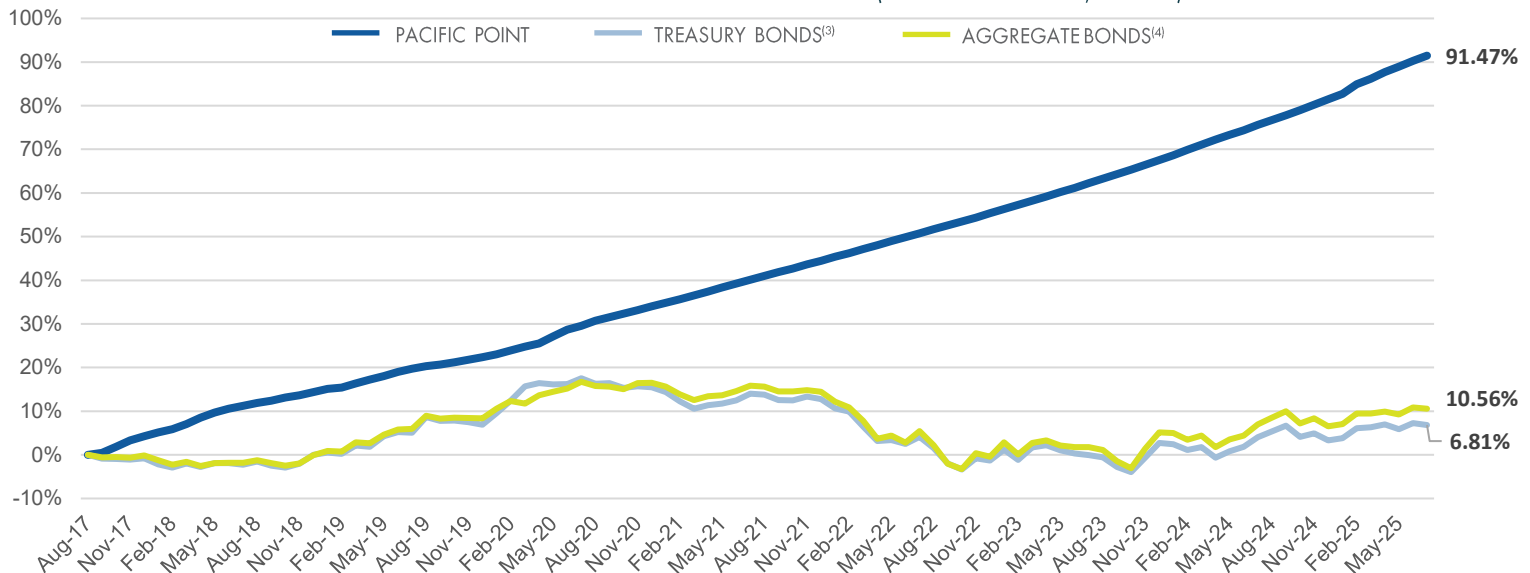
MONTHLY FUND PERFORMANCE (NET OF ALL FEES) (AS OF JULY 31, 2025)

IRR ⁽¹⁾	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT	OCT	NOV	DEC	YTD
2017	-	-	-	-	-	-	-	-	0.43%	1.42%	1.42%	0.90%	4.24% ⁽²⁾
2018	0.86%	0.70%	1.14%	1.31%	1.10%	0.84%	0.58%	0.55%	0.47%	0.65%	0.46%	0.68%	9.76%
2019	0.63%	0.26%	0.78%	0.80%	0.64%	0.82%	0.66%	0.44%	0.33%	0.43%	0.48%	0.49%	6.98%
2020	0.52%	0.72%	0.68%	0.63%	1.30%	1.19%	0.70%	0.86%	0.64%	0.61%	0.62%	0.64%	9.49%
2021	0.64%	0.56%	0.69%	0.62%	0.71%	0.64%	0.62%	0.64%	0.62%	0.56%	0.65%	0.56%	7.78%
2022	0.66%	0.57%	0.63%	0.62%	0.61%	0.61%	0.60%	0.61%	0.59%	0.59%	0.58%	0.56%	7.58%
2023	0.60%	0.60%	0.61%	0.62%	0.62%	0.61%	0.66%	0.64%	0.65%	0.62%	0.64%	0.68%	7.82%
2024	0.67%	0.75%	0.66%	0.71%	0.64%	0.60%	0.67%	0.64%	0.64%	0.66%	0.69%	0.69%	8.32%
2025	0.70%	1.21%	0.67%	0.83%	0.67%	0.67%	0.64%	-	-	-	-	-	5.51% ⁽²⁾

(1) Returns represent investor's net monthly returns calculated as the monthly change in the Net Asset Value of the Fund. YTD returns calculated based on compounded monthly returns. Returns are net of 1.5% management fee, 0.5% servicing fee, and direct fund related expenses. As of July 1, 2020, the Fund distributed, into a separate entity, the Fund's less liquid Home Equity Agreements to investors to improve the Fund's liquidity profile. Going forward the Fund only invests in high yield private money loans as described in the PPM. The targeted net annual return of the Fund going forward is expected to be 7.5% - 9.5%.

(2) Partial year.

FUND PERFORMANCE SINCE INCEPTION (AS OF JULY 31, 2025)



(3) Treasury Bonds represent the SPDR Bloomberg Barclays U.S. Treasury Bond UCITS ETF. (4) Aggregate Bonds represent the iShares Core US Aggregate Bond ETF.

PORTFOLIO ATTRIBUTES (SEPTEMBER 1, 2017 TO JULY 31, 2025)

Stated Value	PPRF	T-Bonds	A-Bonds	Loans Originated Since Inception ⁽⁷⁾	
Annualized Return ⁽⁵⁾	8.55%	0.84%	1.28%	Loans Funded/Repaid	\$597M/\$475M
Annual Cash Dividend ⁽⁶⁾	7.25%	3.28%	4.38%	Number of Loans	599
Sharpe Ratio	1.35	-0.13	-0.09	Realized/Expected Duration (Months)	10.39/10.93
Standard Deviation	4.52%	12.29%	12.67%	Weighted Avg Loan-To-Value (LTV)	65.85%
Max Drawdown	0.00%	-18.29%	-17.14%	Average Loan Size	\$996K
% Positive Months	100%	48.42%	49.47%	Loans in 1 st Position	100%
% Negative Months	0.00%	51.58%	50.53%	Total/Current Weighted Avg Loan Rate	9.84%/10.49%
Correlation to PPRF	1.0	0.04	0.05	Number of REO Loans/Sales	4/1

(5) Geometric return annualized over the applicable period.

(6) Dividend yield as of July 31, 2025. A-Bonds as of June 30, 2025.

(7) Includes Pacific Point Realty Fund, LLC and Pacific Point Fund I, L.P.

**PACIFIC POINT REALTY FUND, LLC (PPRF)****KEY TERMS/ SERVICE PROVIDERS**

Strategy	Income and Capital Preservation	Attributes	Low volatility and correlation to traditional capital markets
Manager	Pacific Point Capital, LLC	Auditor	Armanino LLP
Targeted Annual Return	7.5% - 9.5%	Tax Accountant	Armanino LLP
Minimum Investment	\$100,000	Legal Counsel	Geraci Law Firm
Management Fee	1.5%	Loan Servicer	FCI Lender Services, Inc.
Redemption / Subscription	Quarterly after 12 months/monthly	Third Party Administrator	Suntera Fund Services
Investor Eligibility	Accredited Investors Only	Investment Platforms	Schwab Alternative Investments Platform CUSIP-2885608
Maximum Fund Size	\$400,000,000		
REIT Tax Structure	REIT Structure qualifies Investors for a 20% Federal QBI Deduction under Section 199 A(b)(1)(B)		

LENDING/ INVESTMENT CRITERIA

Loan Types	Residential, multi-family, value-added acquisitions, bridge-loans, commercial, industrial, office and retail centers
Location	West Coast – Emphasis in California
Loan-To-Value	Up to 75% LTV in most cases depending on the property
Loan Term	3 – 36 Months
Interest Rates	8.99% - 11.99% Interest Only
Lien	1 st Position
Repayment	Typically interest only (paid monthly) with principal due at loan maturity

ABOUT PACIFIC POINT

Pacific Point Capital builds and manages proprietary investment portfolios that provide investors with a combination of principal protection and consistent and diversified monthly cash flows. We view ourselves as stewards of our client's capital and look for investment opportunities that offer a favorable risk/reward profile with a strong emphasis on downside protection and capital preservation.

LEADERSHIP TEAM**Jay Winship, CFA, CPA – President and Founder**

Mr. Winship is the Founder and Managing Partner of Pacific Point Capital and the Pacific Point Group of Companies. He manages the firm and oversees its strategy, investment process, and client relationships. With more than 30 years of experience advising sophisticated individuals, institutions, and boards, Jay leads Pacific Point's integrated approach to managing and preserving wealth. Before founding Pacific Point, was a Principal and Investment Committee Member at Relational Investors, where he led investment strategy and stock selection. He has served on the boards of Bunge Global SA, C.H. Robinson, CoreLogic, and Esterline Technologies. Jay also serves as an advisor to the Corporate Governance Institute at San Diego State University's Fowler College of Business.

Jay Sitlani, CFA, CPA - Chief Financial Officer and Chief Operating Officer

Mr. Sitlani is the Chief Financial Officer and Chief Operating Officer of Pacific Point Capital, where he oversees the firm's real estate lending underwriting, operational infrastructure, and regulatory compliance. With more than 25 years of experience managing institutional investment platforms, he brings extensive expertise in fund administration, operational risk management, and complex investment structures. Prior to joining Pacific Point, Jay spent nearly two decades at Relational Investors, where he served as CFO, COO, and CCO, working closely with firm leadership, including Mr. Winship. In that capacity, he led initiatives across fund operations, trading, investor relations, and compliance oversight. In addition to his investment management background, Jay is an experienced real estate investor with a long-standing track record across the multifamily, senior living, retail, and residential sectors.

Mike Licosati, JD, MBA - Principal

Mr. Licosati is a Principal of Pacific Point Capital. With more than 30 years of experience spanning investment management, portfolio management, private equity, M&A, and securities law, he brings a multidisciplinary perspective to asset management and capital allocation. In addition to his role at Pacific Point Capital, Michael is a Co-Founder and Managing Partner of Pacific Point Advisors, where he works closely with the firm's largest clients and families.



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